

Standardized Operating Procedure

Sohn Real Estate Corp. states the following:

Please be advised that prior to working with a prospective buyer, will or will not require the following:

- We do not require identification from prospective purchaser. *
- We do not require a purchaser to sign an exclusive broker agreement but may be required from time to time.
- We will require a pre-approval for a mortgage loan in order to show a purchaser property.*

^{*}Although Broker may not require such information, a seller of real estate may require this information prior to showing the property and/or as part of any purchase offer.